LEVERAGE Achieves Master Collaboration Specialization

Leverage Information Systems., a rapidly growing IT firm serving multiple critical sectors thoughout the U.S., announced today that it has achieved the Master Collaboration Specialization from Cisco®. This specialization recognizes LEVERAGE as having the ability to represent Master-level business expertise as well as technical efficiency, having fulfilled the training requirements and program prerequisites to sell, deploy and support highly sophisticated applications-based Cisco Collaboration solutions.

To achieve the Master Collaboration Specialization, channel partners must first attain the Advanced Collaboration Specialization. Partners must then meet stringent requirements that demonstrate their Master-level sales, technical, and services capabilities. Furthermore, Master specialized partners must possess a number of Cisco and industry-standard technical certification requirements, provide customer references that document Cisco-prescribed design and deployment capabilities and show evidence that they have the infrastructure to support a full menu of Lifecycle Services offerings and capabilities. More information regarding the Master Collaboration Specialization can be found at: http://www.cisco.com/web/partners/program/specializations/ucom/master/index.html

The Cisco Channel Partner Program provides partners with the training required to build sales, technical and Cisco Lifecycle Services skills, and then validates their skills through a third-party audit. Cisco Channel partner certifications—Select, Premier, and Gold—represent an increasing breadth of skills across key technologies and a partner's ability to deliver integrated networking solutions. Cisco Channel partner specializations—SMB, Express, Advanced and Master—reflect an increasing depth of sales, technical and service expertise in particular technologies. Cisco Master specializations provide LEVERAGE access to comprehensive sales, technical, and lifecycle services training and support available from Cisco.

Leverage Information Systems is a solutions provider and full-service systems integrator with more than 25 years of experience and the expertise to deliver some of the most important networks in the world, including those for national security, intelligence, defense, federal, state and local government, national science programs as well as finance, healthcare and enterprise customers.